# **Andreas Born**

## **Spotify**

Regeringsgatan 19, SE-111 53 Stockholm, aborn@spotify.com, +46-72-917 6782

## **CURRENT POSITION**

Data Scientist, Central Product Insights – Personalization, Spotify

## **EDUCATION**

PhD in Economics, Stockholm School of Economics	2014 – 2019
Advisor: Tore Ellingsen Visiting scholar, Rady School of Management, UCSD	2017 - 2018
Sponsor: Uri Gneezy	
MSc. in Economics, Stockholm School of Economics	2012 - 2014
Thesis: Magnus Johannesson	
Visiting grad student, Bocconi University	2014
BSc. in Economics, University of Bonn	2008 – 2012
Thesis: Philipp Wichardt	
Visiting student, University of Toronto	2011 – 2012

## **RESEARCH INTERESTS**

Primary: Behavioral Economics, Microeconomics

Secondary: Applied Microeconomics, Experimental Economics

Methods: Experiments, Game Theory, Econometrics, Machine Learning, Textual Analysis

## PREVIOUS EMPLOYMENT

Research Assistant:	
Anna Dreber Almenberg, Stockholm School of Economics	2015 - 2016
Giancarlo Spagnolo, Stockholm Institute of Transition Economics	2015 - 2016
Magnus Johannesson, Stockholm School of Economics	2015
Department of Macroeconomics and Econometrics, University of Bonn	2010 - 2011, 2012
Chair for Economic Theory III, University of Bonn	2009 - 2010
Teaching Assistant:	
Stockholm School of Economics:	
Economics of Organization	2016
Dynamic Macroeconomic Analysis	2016
Microeconomics	2013, 2015
University of Bonn:	
Math-introductory Class	2010, 2010/11, 2011
Principles of Business Administration A (Theory of the Firm)	2010/11
Corporate Finance	2010, 2011

#### RESEARCH

Working Paper:

**Promise Competition** 

**A Man's World? The Impact of a Male Dominated Environment on Female Leadership** with Anna Sandberg and Eva Ranehill

Published Research:

**An Experimental Investigation of Election Promises** with Pieter van Eck and Magnus Johannesson, *Political Psychology*, 2017

Work in progress:

Do district elected MPs favor their district or their party? A textual analysis of parliamentary speeches using machine learning with Aljoscha Janssen

#### **SKILLS**

Software: Python (Pandas, NumPy, scikit-learn), R, Stata, SQLite, oTree, z-Tree, Matlab, Javascript Languages: German (native), English (fluent), Swedish (advanced)

#### **ACADEMIC REFERENCES**

Tore Ellingsen Stockholm School of Economics Tore.Ellingsen@hhs.se +46-8-736 9260

Uri Gneezy Rady School of Management, UCSD ugneezy@ucsd.edu +1-858-534 4131 Magnus Johannesson Stockholm School of Economics Magnus.Johannesson@hhs.se +46-8-736 9443

Anna Dreber Almenberg Stockholm School of Economics Anna.Dreber@hhs.se +46-8-736 9646

#### PERSONAL INFORMATION

Citizenship: German

Date of Birth: December 25th, 1988